

# THE TEN COMMANDMENTS OF LOVABLE LEADERSHIP

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## 1 BE LOVABLE

To be lovable, you must bring love to others. Give them the benefit of the doubt. Listen when they speak. Don't ACT lovable..BE lovable.

You can be that person, it just requires a little bit more effort...at first.



## 2 BE A CHEERLEADER

Be the first to acknowledge people. Truly find it in yourself to see the other person for their contributions and recognize them in a way that honors their work. It's amazing how being noticed can change someone's day.



## 3 SIT ON THE SAME SIDE OF THE TABLE

To sit on the same side of the table is simple: talk about common goals and address situations with a mind to work collaboratively to get there. It is essential that you include what the other person wants, rather than just telling them what you want.



## 4 FOCUS ON GOALS. WORK BACKWARDS.

There is no leader without a destination. Focus on the end goal and work backwards to build out a plan to get your entire team moving toward it.



## 5 YOU ARE NOT MORE IMPORTANT

It's easy to assume that your fancy title or impressive CV make you better than people under you. But, if you want to build trust, and win people's hearts, you'll need to check your ego at the door. Sometimes you're going to need to take out the trash or do the dishes.



## 6 COMMITMENTS DRIVE ACTION

If you can present reasonable scenarios to your teammate and invite them to commit to an action or outcome, they will be more likely to follow through.



## 7 RAISE INTENSITY. NOT YOUR VOICE.

Raising your voice is a signal that you've lost control over your intentions. Stay calm and be crystal clear.



## 8 ALWAYS TAKE FULL ACCOUNTABILITY

Leaders take on MORE responsibility. NOT LESS. If someone under you fails, it is your responsibility to fix it, and to own your role in that failure.



## 9 REMEMBER TO TAKE CARE OF YOURSELF

Your physical, mental, and emotional health are the underlying factors that allow you to do everything else. You cannot be a lovable leader if you do not love yourself. Loving yourself means taking care of yourself.



## 10 IT'S NOT ABOUT YOU

Leadership is about accomplishing goals and growing others. Put your ego aside and try to make everyone better than yourself. Focus your attention on growing each member of your team. If you take care of them, they will take care of you.

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